

Full-service third party  
administrative solutions.

# YOUR CHALLENGES OUR SOLUTIONS

**BSi**  
COMPANIES



**HC** Hewitt  
Coleman  
GROUP HEALTH

**SCA**  
WORKERS' COMPENSATION  
& LIABILITY

**BSi**  
UNIONS &  
GOV'T CONTRACTORS

**PREVAILING**  
RETIREMENT

**LET US SHOW YOU  
THE BSI DIFFERENCE TODAY.**

[INFO@BSICOMPANIES.COM](mailto:INFO@BSICOMPANIES.COM) | 1-800-382-2044



BSI's Group Health Division specializes in the administration of traditional self-funded employers' health benefit plans.

We offer a sophisticated claims adjudication system, comprehensive cost saving solutions, as well as innovative products and services administered by our experienced staff. Our advanced reporting systems allows access from internet browsers and mobile devices anywhere in the world at any time on our secure servers. We welcome collaboration with brokerage firms and consultants to deliver services that impact bottom line outcomes without compromise.

With BSI, your employees are our focus. Let us design a plan for you and your team today.

- Medical
- Dental
- Short-Term Disability
- Managed Care
- Strategic Stop-Loss
- Pharmacy Management
- HRA / HSA / FSA Accounts
- Hourly Indemnity

## **SCA**

## **WORKERS' COMPENSATION & LIABILITY**

We empower employers to take control and reduce costs of their workers' compensation and/or liability exposures. By providing maximum flexibility in claim management program design, executed by a team of experts, we are able to focus on our clients' best interests and bottom lines.

Our professionalism and client-focus distinguish the services we deliver. Our adjusters have an average of 16 years' experience. Each team member embraces their clients' specific cultures and special handling requirements, providing a foundation for consistent, superior service delivery.

- Comprehensive Claim Management
- Managed Care Services
- IT / EDI Support
- Dedicated Service Teams



## UNIONS & GOVERNMENT CONTRACTORS

Our Government Contract Division is comprised of experts in Federal and State Prevailing Wage, Service Contract Act, Davis Bacon Act, ATSA and Taft Hartley. Our team is trained in the unique requirements of fringe benefit administration and compliance. We offer fully customized reporting, document retention, DOL & audit support as well as compliance updates.

Tackling compliance, risk management and employee benefits can be complex and time consuming endeavors. BSI is your resource whether you are a broker, employer, contractor or union. We partner with our clients as an extension of your team. Our goal is for our clients to reduce costs, increase efficiency and improve employee satisfaction. We are the best at what we do!

- Hourly & Multi-Plan Benefit Administration
- Reporting & Audit Support
- Compliance Updates
- Collective Bargaining Support
- Service Contract Act / Davis Bacon / ATSA / Taft Hartley
- Prevailing Wage
- Union-Sponsored Programs

## PREVAILING

## RETIREMENT PLAN SPONSOR

The Prevailing MEP is a single Qualified Retirement Plan housing multiple different “adopting employers” with common retirement savings objectives.

A Multiple Employer Plan outsources responsibility for the fiduciary liability that comes with managing a retirement plan. Our clients are able to leverage combined purchasing power to access institutional quality features and benefit from professional investment oversight, so that you can focus back on your business while offering a top-quality retirement plan.

- Mitigates fiduciary liabilities
- Plan pays for audits
- Lower Costs
- Flexibility
- Ideal for Government Contractors and Unions
- Professional Investment Advisors

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# A WORD FROM THE PRESIDENT:

Being a business owner since the 1970's, I believe in providing the services and customer support to our clients that I would expect as a client. We focus on three simple core values; honesty, responsiveness and transparency. BSI Companies has grown and evolved with our clients by creating programs from the ground-up or partnering with expert vendors that will fulfill our clients' needs. It is this entrepreneurial spirit that has led BSI to the forefront of our markets. I believe the success behind BSI Companies is putting a strong team in place along with the cohesion of technology, creativity and personal attentiveness. We have grown and expanded our offerings with this shared vision: the customer experience is the most important aspect of our business. Like family, our clients' needs are priority one.

If there is one thing that everything at BSI revolves around - it is teamwork. At BSI, we take time to make sure our team clearly understands your business needs, preferences, likes, dislikes and methodology. Being able to share not only the same goal, but the paths and methods to reach that goal is critical to a successful program. It's what we do with every client, every day. It's not a transactional relationship with BSI; it's a true partnership.

Our team looks forward to meeting you and helping your organization achieve your goals.

Sincerely,



Robert (Bob) Harling  
President, BSI  
Companies

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COMPANIES

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